



Whitworth Avenue, Aycliffe Business Park, Newton Aycliffe, DL5 YN

16 August 2026

Reference for VirtusLab

To Whom It May Concern

I am pleased to provide this reference for the team at VirtusLab, based on our experience working with them in connection with the Nexelem proof of concept and consulting engagement.

Throughout our interactions, the VirtusLab team demonstrated a high level of professionalism, technical expertise, and responsiveness. They took the time to understand our business requirements and operational challenges, ensuring discussions remained focused on practical solutions and achievable outcomes.

What impressed us most was the collaborative approach adopted by the team. Communication was clear and timely, questions were addressed promptly, and the team consistently demonstrated a genuine commitment to supporting our objectives. Their ability to combine strong technical knowledge with an understanding of business needs helped establish confidence in both the engagement and the potential of the Nexelem platform.

We found VirtusLab to be a knowledgeable, capable, and professional organisation that values long-term customer relationships and works constructively to deliver value. Based on our experience, I would have no hesitation in recommending VirtusLab to organisations seeking an experienced technology partner for consulting, proof-of-concept initiatives, and digital transformation projects.

Yours faithfully,

A handwritten signature in blue ink, reading "Neil Bagnall". The signature is fluid and cursive, with the first name "Neil" and last name "Bagnall" clearly distinguishable.

Neil Bagnall

Managing Director

Tricogen Laboratories Ltd